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## INTRODUCTION

Hotspot Network Limited (HNL), in collaboration with a licensed Mobile Network Operator (MNO), is implementing a nationwide rural telephony initiative to deploy, operate, and maintain **2,000 mobile network base stations** across underserved and unserved communities in Nigeria.

Under **Phase 1**, HNL invites qualified satellite-service providers to submit **Proposals (RFP)** and **Quotations (RFQ)** for the **design, supply, installation, commissioning, and operation** of a **Satellite Backhaul-as-a-Service (SBaaS)** solution for **500 rural mobile network sites**.

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