



DATE: 24 JANUARY 2023

INVITATION TO BID: No. ITB/EIE/GPON2023/001

**FOR THE ESTABLISHMENT
OF A FRAME AGREEMENT FOR THE SUPPLY OF**

**FOR THE ESTABLISHMENT OF A FRAME AGREEMENT FOR THE SUPPLY OF
EDUCATION CONTINGENCY KITS IN BORNO STATE, ADAMAWA, AND YOBE STATE**

CLOSING DATE AND TIME: 7/02/2023 – 23:59 hrs

INTRODUCTION TO GPON

GOAL Prime Organization Nigeria (GPON) is a policy-driven humanitarian, non-governmental. organization that implements her program through revitalized partnership. It seeks to improve. the lives of vulnerable people especially in the face of disaster or crises. GPON is presently operating in the Northeastern regional part of Nigeria where we have. reached over 2,000,000 people, especially women and children in IDP camps, returnee. population and those in host communities with relief materials, child protection services, GBV mitigation services, livelihood skill-building, health services, and Education support services.

1. REQUIREMENTS

The Office of the GOALPrime Organization Nigeria (GPON), Zonal Office Maiduguri, invites qualified suppliers and manufacturers to make a firm offer for the supply of Education Contingency kits with various education support items referred to hereafter as (ECKs).

IMPORTANT:

Exact technical specifications of the items are detailed in **Annex B** of this document.

GPON may award Frame Agreement(s) with initial duration of 2 (two) years, potentially extendable for a further period of 1 (one) year, for supplying its operation in Maiduguri, Borno State, Adamawa, and Yobe state. The successful bidders will be requested to maintain their quoted price model for the duration of the Frame Agreement(s).

Solely for information purposes to assist bidders in the preparation of proposals, the estimated annual requirements of GPON for the goods is listed in **Annex D**. Please note that figures have been stated to enable bidders to have an indication of the projected requirements. It does not represent a commitment that GPON will purchase the above or below the quantity. Quantities may vary and will depend on the actual requirements and funds available regulated by issuance of individual Purchase Orders against the Frame Agreement.

IMPORTANT:

When a Frame Agreement is awarded, either party can terminate the agreement only upon 90 days (3 months) notice, in writing to the other party.

It is strongly recommended that this Invitation to Bid document and its annexes be read thoroughly. Failure to observe the procedures laid out therein may result in disqualification from the evaluation process.



QUALITY CONTROL THROUGHOUT THE FRAME AGREEMENT:

GPON will carry random quality inspections, including specific selected criteria for laboratory test to products or items selected by GPON or by an independent surveyor appointed by GPON from samples selected during production, upon departure, loading, unloading, arrival to destination or from any storage location. The cost of the quality control inspections and laboratory tests will be covered by GPON.

For potential dispute cases regarding the quality of items which shall be delivered to GPON, the Organization will keep reference samples for any further required testing.

Therefore, suppliers and manufacturers are requested to ensure that the quality of dispatched items shall fully comply with GPON technical specifications and requirements.

Also note that for all product deliveries by contracted suppliers, the suppliers will be requested to provide their respective in-house quality certificates, attesting to conformity of delivered product with technical specifications.

In cases of supplier's quality default, in addition to the good's PO penalty clauses, the inspection and laboratory cost will be charged to the supplier.

Sub-Contracting: Please take careful note of article 4 of the attached General Terms and Conditions (Annex F.

Note: this document is not construed in any way as an offer to contract with your firm.

BIDDING INFORMATION:

2.1. ITB DOCUMENTS

The following annexes form integral part of this Invitation to Bid:

Annex A:	Calendar of activities
Annex B:	GPON Technical Specifications
Annex C:	Technical Offer Form
Annex D:	Financial Offer Form
Annex E:	Vendor Registration Form
Annex F:	GPON Supplier Code of Conduct

2.2 ACKNOWLEDGMENT

We would appreciate your informing us of the receipt of this ITB by return e-mail to and copy to faith@goalprime.org and godson@goalprime.org; as to:

- Your confirmation of receipt of this invitation to bid
- Whether or not you will be submitting a bid

IMPORTANT:

Failure to send the above requested information may result in disqualification of your offer from further evaluation.



2.3 **REQUESTS FOR CLARIFICATION**

Bidders are required to submit any request for clarification in respect of this ITB by e-mail to and copy to faith@goalprime.org and godson@goalprime.org; as to: **The deadline for receipt of questions is 23:59 hrs CET on 07/02/2023.**

IMPORTANT:

Please note that Bid Submissions are **not** to be sent to the e-mail address above.

GPON will compile the questions received. GPON may, at its discretion, copy any reply to a particular question to all other invited bidders at once.

2.4 **YOUR OFFER**

Your offer shall be prepared in English.

Please submit your offer using the Annexes provided. Offers not conforming to the requested formats may be not taken into consideration.

IMPORTANT:

Inclusion of copies of your offer with any correspondence sent directly to the attention of the responsible buyer or any other GPON staff other than the submission e-mail address will result in disqualification of the offer. Please send your bid directly to the address provided in the "Submission of Bid" section 2.6) of this ITB.

Your offer shall comprise the following two sets of documents:

- Technical offer
- Financial offer

2.4.1 **Content of the TECHNICAL OFFER**

IMPORTANT:

No pricing information should be included in the technical offer. Failure to comply may risk disqualification. The technical offer should contain all information required.

The technical details of the products requested by GPON can be found in **Annex B**.

Your technical offer should clearly state whether the goods you are offering are fully conforming to the product specifications given. Clearly state and disclose any discrepancies with the specifications given.

The following details shall also be provided in the Technical Offer.

Incoterms: The International Chamber of Commerce Incoterms 2010 (**DAP – Delivery at Place**) shall apply for this ITB and for any resulting purchase orders(s).

Packing and container utilization details: The technical offer shall clearly indicate the packing and transport options (e.g. weight, volume, etc.) in compliance with the packing and transport requirements part of **Annex B** to this ITB. (These are minimum packaging requirements; however, suppliers are encouraged to propose alternative options for better container utilization).

Production Capacity: The bidder shall state annual production capacity.



Delivery Capacity: The bidder shall state the mobilization time, ex-stock quantity and quantities available after one, two, three and four weeks of production lead time.

Shelf life and usable lifespan: The bidder shall clearly state the recommended shelf life of the product, as well as the usable lifespan, i.e. the recommended usage period.

Batch and Supplier Identification Marks: The successful bidders will be expected to a fix non-removable and permanent marking on each individual item clearly identifying the production batch and the supplier. Your technical offer should contain the details on how you would implement such markings (as indicated in the technical specifications of the products found in Annex B).

Place of Inspection: The bidder shall state the place of inspection.

Warranty: The bid shall include defects and liability period with terms of warranty.

Certificate: If available, the bidder shall submit a copy of internationally recognized quality certificate of the manufacturing company together with a copy of quality certificate for the finished product.

Please also include the following documents/information that should be a part of technical evaluation:

- Company profile and organization
- Company registration, extract from trade registrar
- Company license
- Financial standing,
- Declaration on legal and commercial capacity to enter the contract.
- Staffing (number, structure/levels)
- Core business,
- Track record,
- Experience working with public sector institutions.
- Quality Management System in place
- Corporate Social Responsibility

IMPORTANT:

Pre-qualification of samples

Step1:

Paper-based following sections 2.4.1 and 2.5.2

Successful bidders are required to obtain a certificate confirming the product(s) offered meet the item specifications and compliance with the standards and testing criteria stated in Annex B 'Technical Specifications' from Standard Organisation of Nigeria (SON).

Failure to provide the requested certificate in the Technical offer may result in disqualification of the offer.

Step 2:

The companies having successfully provided the requested certificate, will be contacted with a request to send 1 (one) reference sample of the product(s) for visual/tactile inspection to the following address:

GPON Northeast Regional office Maiduguri
Supply Management Unit



Plot 140 Ambassador Yusufari street, off NUJ Bama road,
Maiduguri, Borno state of Nigeria

Failure to provide the requested sample upon request from GPON offer will result in disqualification of the offer.

Vendor Registration Form: If your company is not already registered with GPON, you should complete, sign, and submit with your technical proposal the Vendor Registration Form (**Annex E**).

GPON General Conditions for Provision of Goods: Your technical offer should contain your acknowledgement of the GPON General Conditions for Provision of Goods by signing **Annex F**.

Alternative Products: If you have an alternative product(s) that fulfill the same function or offer better performance in terms of quality, cost-effectiveness, environmental impact, etc., we would like to ask you to include them in your offer in addition to the offer for items specified in Annex B.

Please note, that if these alternative products are deemed as viable alternative to the existing product pending an evaluation from our technical experts, we will be issuing a separate tender notice for purposes of establishing agreements for those.

IMPORTANT NOTICE ON ETHICAL CONDUCT

Under no circumstances should a vendor pay GPON or a GPON Staff Member for the submission of a quotation, bid or proposal or for the fulfilment of a Contract. This includes non-cash gifts or favors to Staff Members. Be aware that if such payment or non-gifts or favors are made, it would result in the immediate termination of the vendor agreement or contract and the vendor would be disqualified from further Request for Quotations/Invitation to Bid/Request for Proposals with GPON. You are advised to read and understand the GPON Supplier's Code of Conduct specifically on Ethical Conduct.

IMPORTANT:

If you have alternative product to offer, please clearly indicate the advantages over the standard items (**Annex B**). Do not send only an offer for an alternative product, i.e. these should be sent in addition to an offer for the standard items requested. Do not send any samples of the products at this stage.

2.4.2 Content of the FINANCIAL OFFER

Your separate **Financial offer** must contain an overall offer in a single currency, in Nigeria Naira NGN.

The prices offered should remain valid for at least three months.

The price must remain unchanged for the duration of the Frame Agreement [(2 + 1 years)].

The Financial offer is to be submitted as per the Financial Offer Form (**Annex D**). Bids that have a different price structure may not be accepted.

The following details shall be provided for each item:

Unit costs: The bidder shall quote the unit price naming the locations respectively having the transportation cost already included. The unit cost shall be provided for the supply of product in bulk as well as palletized. Any quantity or other discounts (e.g. volume discounts) shall be clearly indicated.



You are requested to hold your offer valid for **90 days** from the deadline for submission. GPON will make its best effort to select a company within this period. The pricing model quoted in the Supplier's offer will remain valid for the duration of the Frame Agreement. GPON's standard payment terms are within 30 days after satisfactory implementation and receipt of documents in order.

The cost of preparing a bid and of negotiating a contract, including any related travel, is not reimbursable nor can it be included as a direct cost of the assignment.

2.5 BID EVALUATION:

2.5.1 Supplier Registration:

The qualified suppliers will be added to the Vendor Database after verification of suitability based on the submitted Vendor Registration Form and supporting documents. The verification involves consideration of several factors such as:

- Company profile and organization
- Company registration, extract from trade registrar
- Company license
- Financial standing,
- Declaration on legal and commercial capacity to enter the contract
- Staffing (number, structure/levels)
- Core business,
- Track record,
- Experience working with public sector institutions.
- Quality Management System in place
- Corporate Social Responsibility

This will be followed later by supplier performance evaluation such as:

- Random / periodic testing of the supplier's products,
- Ability to respond quickly to Agency's needs,
- Timely delivery,
- Dependability of products and services.

2.5.2 Technical evaluation:

The technical component of the submission will be evaluated using the criteria **PASS or FAIL by using the exact same structure as outlined in Annex C, and based on the requirements from Annex B.**

2.5.3 Financial evaluation:

The financial component will be analyzed only for those suppliers that pass the technical evaluation.

All bids from pre-qualified suppliers will be evaluated based on:

- Compliance with the established GPON technical specifications
- Qualification and acceptance of product samples
- Unit price,
- Delivery capacity after two, four, six and eight weeks or more.
- Warrant period (respecting given minimum periods)
- Further requirements set out in this ITB

Reference is also made to the Technical and Financial Offer Forms (**Annexes C and D**)



For evaluation purposes only, all offers should be submitted in Nigeria currency

2.6 SUBMISSION OF BID:

The offers must bear your official letter head, clearly identifying your company.

Bids should be submitted through e-mail and all attachments should be in PDF format. (Copies of the PDF format documents may, as an addition, be included in Excel or other formats, etc.).

The technical and financial offers must be clearly separated.

Bid must be sent by e-mail ONLY to: procurement.elect@goalprime.org;

IMPORTANT:

The technical offer and financial offers are to be sent in separate documents/attachments. Failure to do so may result in disqualification.

Deadline for Submission of your offers is: 7th January 2023 at 23:59 HRS

IMPORTANT:

The technical offer and financial offer are to be sent in separate documents. Failure to do so may result in disqualification.

IMPORTANT:

Any bid received after this date or sent to another GPON address may be rejected. GPON may, at its discretion, extend the deadline for the submission of bids, by notifying all prospective bidders simultaneously.

It is your responsibility to verify that all e-mails have been sent and received properly before the deadline. Please be aware of the fact that the e-mail policy employed by GPON limits the size of attachments to maximum of (25) Mb so it may be necessary to send more than one e-mail for the whole submission.

GPON will not be responsible for locating or securing any information that is not identified in the bid. Accordingly, to ensure that sufficient information is available, the bidder shall furnish, as part of the bid, any descriptive material such as extracts, descriptions, and other necessary information it deems would enhance the comprehension of its offer.

Please indicate in e-mail subject field:

- **Bid Number ITB/EIE/GPON/2023/001**
 - **Name of your Company with the title of the attachment(s)**
 - **Number of e-mails that are sent (example: 1/3, 2/3, 3/4).**
- For example: ITB/EIE/GPON/2023/001...COMPANY ABC (email 1 of 3).**

IMPORTANT:

The Financial offer will only be opened for evaluation if the supplier's technical part of the offer has passed the test and has been accepted by GPON as meeting the technical specifications.



2.7 BID ACCEPTANCE:

GPON reserves the right to accept the whole or part of your bid.

GPON may at its discretion increase or decrease the proposed content when awarding the contract and would not expect a significant variation of the rate submitted. Any such increase or decrease in the contract duration would be negotiated with the successful bidder as part of the finalization of the Purchase Orders for Goods.

GPON may, at its discretion, extend the deadline for the submission of bids, by notifying all prospective suppliers in writing. The extension of the deadline may accompany a modification of the solicitation documents prepared by GPON at its own initiative or in response to a clarification requested by a prospective supplier.

Please note that GPON is not bound to select any of the firms submitting bids and does not bind itself in any way to select the firm offering the lowest price. Furthermore, the contract will be awarded to the bid considered most responsive to the needs, as well as conforming to GPON's general principles, including economy and efficiency and best value for money.

2.8 CURRENCY AND PAYMENT TERMS FOR PURCHASE ORDERS

Any Purchase Order (PO) issued as a result of this ITB will be made in the currency of the winning offer(s). Payment will be made in accordance to the General Conditions for the Purchase of Goods and in the currency in which the PO is issued. Payments shall only be initiated after confirmation of successful completion by UNHCR business owner.

2.9 GPON CODE OF CONDUCT

Please note that the General Code of Conduct (**Annex F**) will be strictly adhered to for the purpose of any future contract. The Bidder must confirm the acceptance of these terms and conditions in writing.

Godson Nwabueze
Supply chain Coordinator
GPON Regional Office, Maiduguri
Borno State of Nigeria



CALENDER OF ACTIVITES

ACTIVITY	DATE
ITB sent to Bidders	24 th Jan. 2023
Deadline to receive questions from bidders	30 th Jan. 2023
Answers to questions are responded	03 rd Feb. 2023
Last Date of Bid Submission	07 th Feb. 2023
UNHCR Sample Inspection finalized	15 th Feb. 2023
Finalization of technical and Financial Evaluations	17 th Feb. 2023
Planned Contract awards	20 th Feb. 2023